

## Network Support

### Crossed shared business – client database

Fee sharing guidelines

Contingency lead referral		Retainer Lead Referral	
Referring Consultant	Delivery Consultant	Referring Consultant	Delivery Consultant
30%	70%	30%	70%

Candidate Request		Candidate Referral	
Consultant Requesting Candidate	Consultant Providing Candidate	Consultant Promoting Candidate	Delivery Consultant
50%	50%	25%	75%

### Network Meetings

Global conference:  
Antal International organise conferences to gather all the offices worldwide.



# Antal International

A Global Recruitment Solution, Applied Locally

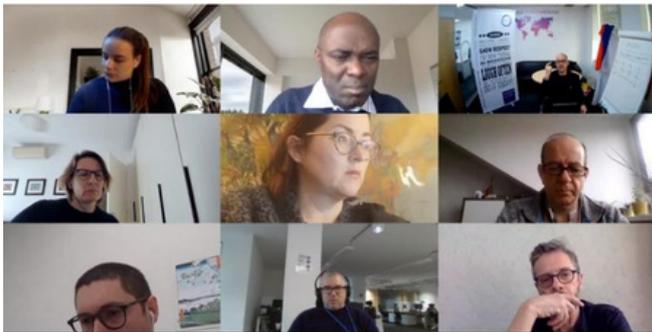


### Owners meetings

Occasional same region owners' meetings, provides a good opportunity to network with your peers and develop your relationships.



### Peer to Peer Support:



### Group work – share business/best practices

Regular conference calls are arranged with offices working in the same discipline (including - Finance / Logistics / IT / Sales and Marketing / Engineering) to share clients, market trends, share ideas, give advice, and discuss business opportunities.

### Vloggingvideo

Owners create videos to exchange around different topics and talk about their experience.



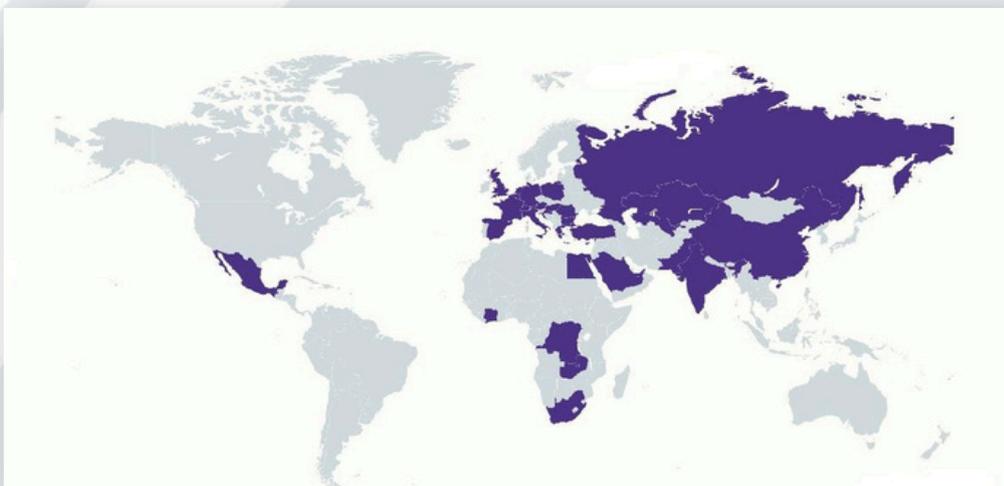


## WhatsApp groups – social media groups

Regular business communications are shared amongst offices groups via WhatsApp and Social Media.

## Social Support:

At Antal it is not ALL “work” but “play” also. As a Franchise Partner you become a key member of the Antal Team and you form lifetime friendships and connections. We are all business TOGETHER!



**5 Continents, 1 Vision : Discovering Talent**

